

## Cranemaster



**Cranemaster**

### **Speaker**

Mente Baak

Sales Manager

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### **Company profile**

The business of Cranemaster and Cranemaster technology is reduction of forces in offshore lifting operations originating from wave motions. These reductions are based on passive heave compensation and shock absorption. Clients worldwide have been able to increase the operational weather window for lifting operations at sea since 1983 using Cranemaster products.

We have a large rental fleet for lifts up to 1200 Ton ready for immediate dispatch. In addition, we develop units tailor-made to clients specifications and provide engineering services related to lift analysis.

## DnB



### **Speaker**

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### **Company profile**

DNB is a leading green energy bank, contributing NOK85bn to the sector through financing, origination and asset management services. Our financing includes a number of wind power projects and wind turbine makers across different continents. We are eager to both help Norwegian companies to enter China and further explore the blooming Chinese market.

## Hansen Protection



### Speaker

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### Company profile

Hansen Protection AS is designing and manufacturing products with coated and uncoated fabrics. Our main area of activity is the manufacture and supply of survival suits for the offshore and maritime sectors. We produced our first immersion suits in 1976 in connection with the start of oil activities in the North Sea.

We are supplying specialist work and survival suits to the offshore wind industry.

## Miros AS



### Speaker

Rune Fivelstad  
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### Company profile

Miros design, engineer and install Metocean Monitoring Systems to the Offshore Energy, Maritime, Coastal Monitoring and Aviation markets in particular. Over the past 40 + years, we have successfully developed our own range of Wave Radars, which are successfully operating across the globe. We feel that natural progression is to extend our products and services to the Renewables Market. We believe that the presence of a Real-Time Wave Monitoring System can assist in numerous ways, including but not limited to:

- Strengthening and Quantifying Asset Integrity Models
- Assist in optimizing Turbine Automation
- Ensure that Crew Transfers are carried out safely and efficiently
- Reduction of costly down-time waiting on weather windows.

Our radars are all mounted remotely on Platforms or Vessels, allowing for ease of access and minimal maintenance requirements.

## Rolls-Royce



# Rolls-Royce

### **Speaker**

Ronny Pål Kvalsvik  
VP Sales & Customer Management  
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### **Company profile**

Rolls-Royce has a world-leading range of capabilities in the marine market, encompassing the design, supply and support of power and propulsion systems. We are leaders in the integration of technologically complex systems for offshore oil and gas, merchant and naval surface and submarine vessels. Comprehensive through life support for our customers is provided through an expanding global network of service facilities.

A range of windfarm service operation/offshore vessels optimised for technician living and working comfort, operational logistics, operational efficiency and energy efficiency.

A wide range of products and equipment to enable the integrated approach to achieve the efficiencies, including DP system with windfarm service modes, power systems with energy storage and lifting hook free boat handling system.

**Speaker**

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**Company profile**

Statoil ASA and its affiliates ("Statoil") comprise an integrated, technology-based international energy company with operations in more than 30 countries. Statoil has a growing portfolio of offshore wind projects in the United Kingdom and Germany, which are currently expected to provide over 1 million homes with renewable energy once in service. In addition, Statoil US Wind LLC executed a lease with the U.S. Department of Interior's Bureau of Ocean Energy Management for offshore New York.

Statoil is pioneering innovation in offshore wind solutions through the unique floating wind concept Hywind, the world's first floating wind farm Hywind Scotland 30 MW Pilot Park is expected to start production in late 2017. With floating structures, wind power can expand into new deep-water areas around the world—and Statoil is at the forefront of developing this market.

<b>Trelleborg</b>	 <b>TRELLEBORG</b>
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<b>Company profile</b>	
<p>We strive to perform at every level to deliver innovative and reliable solutions that maximize business performance to meet your needs.</p> <p>Trelleborg Offshore provides high integrity solutions for the harshest offshore environments. We specialize in the development and production of polymer, rubber and syntactic foam solutions including: cable and flowline protection; bend control and clamping solutions; buoyancy; flexible piping systems; topside, riser and impact protection; thermal insulation, and passive fire protection.</p>	
<p><b>Integrated:</b>            The IPS is provided with minimal connections as the primary external dual stiffener is cast onto the connector.</p> <p><b>Minimal Assembly:</b>            As the internal and external dual stiffener come preassembled, only the external tail section need be attached.</p> <p><b>Based on field proven technology:</b>            Founded on established oil and gas technologies and methodologies.</p> <p><b>One-Size-Fits-All:</b>            The design is capable of use on all cable sizes used within the Offshore Wind market segment.</p> <p>We are market leader in cable protection, for the floating wind farm sector: <b>Fukushima</b> – Japan, <b>Hywind</b> – Norway and <b>Windfloat</b> – Portugal.</p>	

**Ulstein**



### **Speaker**

Arne Ove Rødstøl

Market Manager

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### **Company profile**

Ulstein Group is a family-owned company comprising a range of marine enterprises within ship design & solutions, power & control systems, shipbuilding, global sales and shipping.

Ulstein's vision is to create tomorrow's solutions for sustainable marine operations.

Ulstein Group ASA is the holding company in the group, which was originally founded in 1917 under the name Ulstein mek. Verksted. The main objective of the holding company is to support and develop the business units across the business structure.

The group is headquartered in Ulsteinvik, Norway, with subsidiaries in seven countries. At the end of 2016, Ulstein Group had 590 employees.

Ulstein is well established in the Offshore Wind maritime industry. We have developed several vessels in this segment, including installation or decommissioning vessels for offshore wind farms (OWF) and Service Operation Vessels, and, additionally, several products for lifting and handling of wind equipment.

## Umoe Mandal



### Speaker

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### Company profile

Umoe Mandal was founded in 1989 as a purpose-built shipyard specializing in composite Fiber-Reinforced Plastic hull-building materials and components. Our head office and state-of-the-art facilities for design, engineering and production are located in Mandal, Norway. We are a privately-owned company and are part of Umoe AS.

We have grown steadily and today, we are the leading supplier of all-composite high-speed, lightweight air-cushion catamarans and advanced components for a variety of advanced applications in maritime, offshore and naval industries worldwide.

Our heritage of delivering pioneering naval vessels has set the ground-work for expanding into world-class commercial craft. Our latest contribution to the offshore Renewables, O&G, Passenger and Defense sectors is the WAVECRAFT™ series of Crew Transfer Vessels. These high-performance craft guarantee rapid transit time, excellent seakeeping and passenger comfort, superior fuel economy and minimal environmental footprint.

## Uptime/ Marine Aluminium



### Speaker

Richard Johannessen

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### Company profile

Uptime International is the leader in developing safe motion compensated access solutions, the company mission is to increase uptime through safe access.

Uptime International develops, markets and installs, for sale and rental, motion compensated access solutions for the oil and gas and the offshore wind industry.

Through its parent company Marine Aluminium, has over many years developed a leading position in providing safe walk to work systems in the oil and gas industry. This vast experience and learning is put to use in the offshore wind arena with great results

Drawing on our unparalleled experience, know-how and durable products – Marine Aluminium Group solutions will give you the edge you need in the Chinese Offshore Wind market!

- Uptime International

Motion compensated telescopic gangway bridges in sizes from 8m to 57.4m.

Market leader in European Offshore Wind with more gangways installed on wind service/support vessels than all other makers combined.

Innovators driving the market with Active Motion Compensation (AMC), cargo handling, adjustable working height pedestals, continuous flow connections and the world's largest telescopic gangway.

Recognized by DONG Energy, Siemens, Statoil, Senvion as a preferred and proven solution for Offshore Wind Walk-to-Work (W2W) operations

Only company in the world to achieve Statoil Technology Readiness Level 6 (TRL-6) for W2W gangway

DNV ST0358 compliant

- Marine Aluminium

Helidecks, Transition Piece (TP) platforms, handrails, safety gates, stair access.

Worldwide supplier to the major oil companies for four decades

Supplier of aluminium structures to Statoil's Hywind/Hywind Scotland projects

Our installed base includes:

550 helidecks

115 telescopic gangways

100.000 meters of handrails

3.000 meters of Flexi Barrier - energy absorbing safety barrier

Marine Aluminium Group is one of the world's oldest and most experienced suppliers of safe and reliable access solutions. Our brands cover a multitude of products:

**Vissim**



#### **Speaker**

Havard Odden

VP Sales & Marketing

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#### **Company profile**

Vissim offer products and support for integrated marine and offshore operations. We supply VTS, surveillance and asset protection systems, oil spill detection, voice communication and software for marine logistics. The major part of Vissim's client base lies within the oil & gas market, but we are also a major player in wind, port and coastal surveillance business.

**DNV GL**



**Speaker**

Giovanni Nappi

Mechanical Engineer

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**Company profile**

Driven by our purpose of safeguarding life, property and the environment, DNV GL enables organizations to advance the safety and sustainability of their business. We provide classification and technical assurance along with software and independent expert advisory services to the maritime, oil and gas, and energy industries. We also provide certification services to customers across a wide range of industries.

Combining leading technical and operational expertise, risk methodology and in-depth industry knowledge, we empower our customers' decisions and actions with trust and confidence. We continuously invest in research and collaborative innovation to provide customers and society with operational and technological foresight. With our origins stretching back to 1864, our reach today is global. Operating in more than 100 countries, our 16,000 professionals are dedicated to helping customers make the world safer, smarter and greener.

<b>Jotun</b>	 Jotun Paints
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<b>Company profile</b> <p>The Group has 68 companies and 33 production facilities on all continents. Jotun is represented in over 90 countries. We supply paints and coatings that have been specially developed for unique conditions. The world of Jotun is diverse, but we have one common agenda: Jotun Protects Property.</p> <p>Throughout the lifecycle of a construction, Jotun is on hand to give technical advice and assistance so that you achieve the most effective and economic coating protection and performance. Jotun products have been proven in use in any condition in the world, supported by an unrivalled standard of technical service. The Jotun range of coatings offers protection for ever part of a steel and concrete object large or small, in service, in any trade, around the world.</p>	